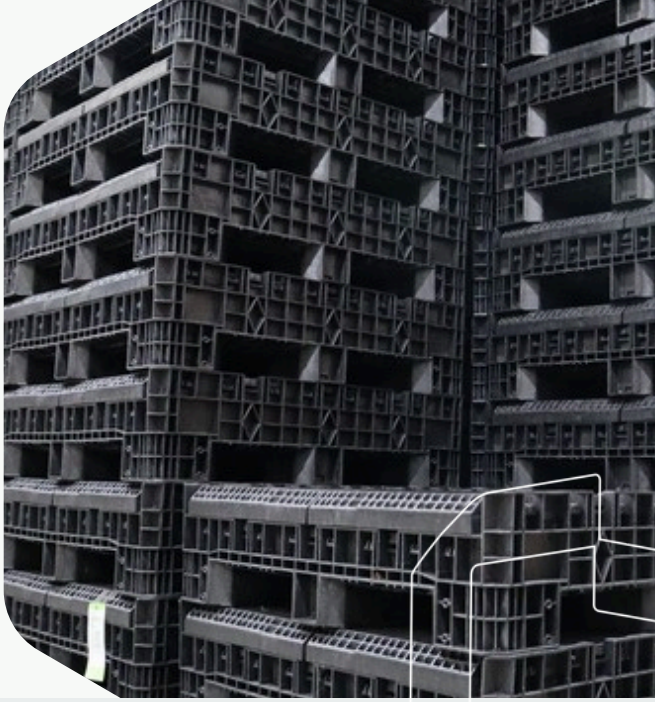
EXTERA

LEASING PROGRAM

Reusable Containers Without the Upfront Investment

Leasing gives your operation the returnable containers it needs while Extera keeps ownership of the assets. Depending on your program, that can include tracking, repair support, and replacement help. We build it around how your business actually works.



What Your Lease Can Include

Container Use

Returnable containers for your operation, with no purchase required.

Scoutwise Tracking

See where containers were last scanned, how long they have sat, and which are overdue.

Cleaning & Repair

Containers can be washed, inspected, and repaired at Extera as needed.

Replacement Support

Containers damaged beyond repair through normal use can be replaced per your lease terms.

Every program is different. We'll walk through exactly what's included before anything is signed.



Containers You Can Track and Depend On

Returnable containers are working assets, and normal wear happens. Your program is set up so repairs, tracking, and end-of-life handling are covered by a plan, not left to chance.

- Repairable containers return to Extera for evaluation and repair
- Containers that can no longer safely stay in service are recycled whenever possible
- Scoutwise tracks movement, aging, turns, and activity by location, across multiple sites and customers
- Scanners can be provided and configured for barcode-based programs
- Scan points (shipping, receiving, customer sites, returns) are set during implementation to fit your current process
- If a container goes missing, Scoutwise shows its last scan and dwell time, and our team works with you on next steps

Let's build a program around how your containers actually move. 888.934.0905 | sales@extera.eco | extera.eco

CHOOSE HOW YOUR CONTAINERS ARE MANAGED

Hands-On or Hands-Off

Comparison	Hands-On Lease	Hands-Off Lease
Best For	Teams that want Extera involved in container upkeep	Teams with an established closed-loop process
Container Flow	Containers cycle back through an Extera facility	Containers stay in your supply chain, moving between plants, customers, or sites
Inspection & Repairs	Handled as containers return	Containers come back to Extera when service is needed
Washing	Can be built into the program	Managed in your process unless otherwise arranged
Extera Involvement	**Higher:** we help manage container condition	**Lower:** your team runs daily circulation, we support the program

Neither is one-size-fits-all. The right fit depends on your supply chain. Scoutwise tracking is available with both. Not sure which fits? We will review how your containers move and recommend a structure.



A Program That Flexes With Your Business Needs

- **Volume going up?** We review inventory and usage to support added demand. Established programs keep extra inventory on hand for normal swings.
- **Supply chain changing?** Quantities, delivery schedules, and tracking can be adjusted.
- **Already own containers?** Extera can evaluate them for a possible buyout as you move to leasing.
- **Lease ending?** No purchase required. Extera keeps ownership, and purchase options are available if that becomes a better fit.

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CHOOSE THE LENGTH OF YOUR PROGRAM

Built for Where You Are Headed

For ongoing container needs, a long-term lease typically offers the best monthly value. Still testing a program? Short-term gives you a flexible starting point.



Long-Term Lease

Designed for established, ongoing container needs, with the program structured around a longer period of use.

- Typically more economical monthly rate
- No upfront container purchase
- Scoutwise tracking can be included
- Repairs and support per your lease terms
- Program reviewed as your operation changes

Short-Term Lease

Flexibility for testing a returnable packaging program, supporting a new project, or holding off on a multi-year commitment.

- Typically higher monthly rate
- No upfront container purchase
- Scoutwise tracking can be included
- Shorter, more flexible commitment
- Clear path into a long-term program

Usage Cycle

Programs typically plan for about 120 days of use per container, and are adjustable to fit your operation.

Monthly Minimum

Billing is based on containers shipped or the agreed monthly minimum, whichever is greater.

Easy Releases

Send releases as needed, or set a recurring schedule, like one truckload every week.

Freight & Returns

Freight, return locations, and shipping points are spelled out in your agreement before launch.



Why Does Short-Term Cost More Per Month?

Extera invests up front in the containers and resources behind every program. A shorter term spreads that cost over fewer months. A long-term lease spreads it further, which typically lowers your monthly rate.

How Do We Get Started?

1. Start the Conversation:
Tell us about your current process: container size, quantity, locations, and monthly usage.

2. Size the Program:
We look at turns, transit time, return frequency, dwell time, cleaning needs, and tracking, so you are not stuck managing excess inventory.

3. Launch Your Program:
We recommend Hands-On or Hands-Off and a term length, then build the program around your operation versus using a standard template.

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